

Warrant No:	G00359/00/00	Operation:	HECTOR
Call date/time:	25/08/20 16:07:01	Transcribed by:	
Session No:	02551		
Proofed by:		Date: 15/08/2022 & 09/2/2023	

### VARDANEGA TO COX

VARDANEGA BENJAMIN VARDANEGA

COX AIDEN COX

EXTRACT 1: 16.17.11 TO 16.17.54

VARDANEGA: And then I'm leaning on – I'm leaning on Andrew you can – like if I have a number I can at

least lean on Andrew for it.

COX: So what do you mean le – lean on Andrew I don't understand, what do you mean?

VARDANEGA: Well I'll put in -I'll - we'll put in the price, you put - RJS puts in the price, project HQ

puts in the price and then we just sell it the reason why this is how much it's gonna cost. And that's what we go with at a price that make it – the – the delivery of that station civil

and FRP ah worth our time.

COX: What's – what's the whole – what's the whole fuckin – the whole idea between ah – ah -

behind um getting – getting ah – getting the contractors – to price it twice.

### **END OF EXTRACT**

EXTRACT 2: 16.25.55 TO 16.27.43

COX: What is the – what – what's the whole philosophy around um the DDR versus the AFC is

he going to get everybody to price it twice?

VARDANEGA: Yeah.



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COX: And ah if he is gonna do that is he gonna get – is he gonna – is he gonna tell you the prices?

VARDANEGA: Yeah.

COX: Will he?

VARDANEGA: And then – and then if he is gonna oh so we actually probably want him to do – want that to

happen.

COX: If he – if he tell you the price yeah?

VARDANEGA: Hundred percent. Yeah.

COX: So that – so that's one thing. And that - you know um – you know I you - you're close to

the guy and everything but really what he's done is he's – he's went and put all of his fat

fuckin all his fat into – into the building package.

VARDANEGA: Yeah.

COX: He's got \$1.7 million dollars for the building.

VARDANEGA: Yeah. He's hooked his mate up. He's probably hooked himself up to be honest that's –

COX: Where the –

VARDANEGA: - what that is.

COX: - fuck is the \$1.7 million dollars in that building?



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VARDANEGA: I know. But it sounds like you need to put in a price of 1.5.

COX: I know it – Ton – Tony is pricing the building right, (UNINTELLIGIBLE) I've – I've been

working through it.

VARDANEGA: Yeah okay, alright good.

COX: You know it's actually – it's probably good leverage if I probably be good leverage because

if we price three things and he doesn't want us to get the building then he'd want to give us

something else.

VARDANEGA: Yeah totally. Alright let me – let me – let me give him a call.

COX: Yeah.

VARDANEGA: What are you – what's your movements the next couple of days? Sorry – sorry – sorry

when's - when's the station civil and FRP due?

## END OF EXTRACT.

### EXTRACT 3: 16.34.22 TO 16.35.40

COX: Um how have steel fabricator starting on that project up the mountains so I'm going to have

to go up there tomorrow –

VARDANEGA: Ehm.

COX: - Thursday um I should be about probably Thursday.



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VARDANEGA: Okay sweet. I've already got a meeting – so far I've only got one meeting, well yeah Tues

- no Thursday afternoon so we'll try and - try and meet up on Thursday -

COX: Yeah.

VARDANEGA: - but I'll call – I'll call Mr Gayed and I'll get some answers.

COX: So what did you say price – your own price?

VARDANEGA: So I've – I've written down I'm chasing up DDR and AFC pricing if there's separate

submissions and will the plaining field be whittled down as well as obviously I'll be asking the reconsidered price and see competition price um and then the pricing – and on price

waiting to the tender submission.

COX: Yeah. And then – and ah ask him about that scaffold for the walk way

VARDANEGA: Where'd it go?

COX: Yeah.

VARDANEGA: Is that the – is that the formwork scaffold as well that's gonna form part of ahh how it's

actually gonna like it's that bloody um what's it called -

COX: It's a bridge. You fucking need a scaffold to build that bridge.

## END OF EXTRACT

### EXTRACT 4: 16:36:35 to 16:40:54



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COX: Like 1 – what's your thoughts on us pricing the building works.

VARDANEGA: What do you mean?

COX: The building works is the only thing, um well it's not the only thing I suppose you got the –

the platforms and (UNINTELLIGIBLE) the good thing about this is if they get two bites of the cherry and we get to look at the price for the platform maybe that's where the money is.

VARDANEGA: Yeah I think so too, no there's a lot of answers in there.

COX: Sorry the – you're mis – ah the platform yeah not the station.

VARDANEGA: There's a lot more of a insight in there yeah, but ah the building and – that's – that's on you

- that's completely up to - up to yourself and Tony man, I have asked him and he told me

not to bother. But –

COX: (INAUDIBLE)

VARDANEGA: - I guess if you - if you have a price that they're gonna be putting in and then you – you

know, if it comes out that you can do it for a hundred or two hundred grand cheaper and it gives it – gives it to him in the budget then I don't know – I don't know what his – what's

his arrange...what his relationship is with the – those – those builders.

COX: Mm.

VARDANEGA: Like I couldn't tell ya, I just have been told don't bother.

COX: Yeah well like he's got a big fat (UNINTELLIGIBLE) for the building works and he's got



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fuck all building that bridge and - ah -

VARDANEGA: And the fact –

COX: - (INAUDIBLE)

VARDANEGA: - the fact that he had his own building company before ah he started back at Downer and

he's doing a bunch of stuff on the side and then he – he just so happens that he's – he's acquainted – he's aligned with a builder and he's letting packages to them and like that –

that says enough to me man.

COX: (UNINTELLIGIBLE) Yeh –

VARDANEGA: You know like – it's – that – that – that screams at me, but if it doesn't scream at

(UNINTELLIGIBLE) like you know you guys still have to put in a price, still – if you still interested in putting in a price then yeah absolutely, it's just that's – that's your – that's

your time -

COX: (INAUDIBLE)

VARDANEGA: - and energy you know –

COX: It's just a waste of time I guess.

VARDANEGA: Well it's the way I – that's what I – that's what I think, but mate I'm also not very

experienced at doing all this sort of stuff where we – you guys have much more experience

in these sorts of things so you know.



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COX: You know I was just um – you know (UNINTELLIGIBLE) you look one station and there

might be one way of doing it and you look at a different station and there may – you know

the budget completely differently. (UNINTELLIGIBLE) -

VARDANEGA: Oh it's flipped on its head yeah totally, yeah.

COX: Um the fuckin the - the basis for um contractors for the action on one station like they're

always fuckin cheap and nasty and -

VARDANEGA: - you massaging these guys egos as well the whole time you know. That's what this is –

COX: (UNINTELLIGIBLE)

VARDANEGA: you got to make these guys seem like as if they're the best in the business, while you trying to reach into their pocket.

COX: Mm.

VARDANEGA: That's – that's – that' the – that's the game so that's why – that's why I want to know what that number is for – for this station civil package because I reckon I could reach into his pocket and make him seem like he's probably the best in the business while he's doing it just from having a site presence out there that's all.

COX: Yeah.

VARDANEGA: So, I wanna know what that number is Aiden.

COX: What's that?



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VARDANEGA: I want to know what that number is for that station –

COX: Yeah.

VARDANEGA: - civil. And if it's way over so fuckin be it, but if there's two companies putting in that price and then it comes out that there's – there's two separate price submissions he's definitely putting us in the room the second time around I'll be making sure of that.

COX: Mm.

VARDANEGA: You know. Alright anyway, let me give him a call, I'll try – I'll let you know once I know

I'll probably send you a text or something, but I'll um ah we'll – we'll try catch up on

Thursday.

COX: See how you go, alright- good man.

VARDANEGA: Alright mate, catch ay.

COX: (UNINTELLIGIBLE)

VARDANEGA: Bye.

END OF EXTRACT